



PAUL D. REMPFER

STRATEGIC FORESIGHT
FOR NATIONAL SECURITY

Paul D. Rempfer is a trusted strategist and operator who has spent more than 25 years shaping defense, intelligence, and global security missions. Recognized for his strategic foresight in navigating disruption, he has safeguarded critical infrastructure serving millions, advanced cyber and AI/ML innovation, and guided senior government officials through emerging threats. His career spans continents and disciplines—from directing high-stakes intelligence operations and managing \$1.5B+ portfolios to protecting multibillion-dollar energy systems in the Middle East. Today, he equips agencies and organizations to design for uncertainty and prepare for the disruptive technologies reshaping the future of defense.

EXPERIENCE

Vice President for Business Development - Defense
at PCI-GIS: Leads defense strategy, capture, and delivery in
cyber, AI/ML, and emerging technology (Present).

25+ years of leadership roles with Booz Allen Hamilton,
General Dynamics, ManTech, and SOSi: Built and directed
global defense and intelligence operations in 20+ countries.

Directed global critical infrastructure protection for Shell
Oil and Dubai Holdings, safeguarding multibillion-dollar
energy systems.

Ensured operational continuity for deployed personnel in
high-threat environments during COVID-19.

Captured \$2.9B+ in competitive wins and managed
\$1.5B+ mission portfolios, guiding teams of 2,800+ personnel.

Graduate of the University of Iowa and Yale School of
Management's Global Executive Leadership Program; fluent in
Spanish and Russian; holds Top Secret/SCI clearance.

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**PRIMARY
BIO**

200 words

PAUL D. REMPFER

Over a distinguished career spanning more than 25 years, Paul D. Rempfer has become a trusted leader and innovator in defense, intelligence, and global security. He has directed high-stakes operations for the FBI, CIA, NSA, and DIA, advised Cabinet officials, and safeguarded multibillion-dollar infrastructure abroad, including critical energy systems powering millions in Dubai. His expertise includes cyber and AI/ML innovation, intelligence strategy, and mission continuity planning, with a proven record of overseeing global teams and protecting assets valued in the billions. In senior roles with Booz Allen Hamilton, General Dynamics, ManTech, and SOSi, Paul advanced national security priorities across more than 20 countries, helping organizations anticipate disruption rather than react to it. Today, as Vice President for Business Development - Defense, he equips agencies to design for uncertainty in the AI-quantum era, ensuring continuity when the future doesn't follow the forecast. Fluent in Spanish and Russian, and holding a Top Secret/SCI clearance, Paul combines global perspective, operational expertise, and strategic foresight, making him a sought-after strategist, operator, and educator for leaders navigating emerging threats.

**ABBREVIATED
BIO**

107 words

PAUL D. REMPFER

With more than 25 years in defense, intelligence, and global security, Paul D. Rempfer has led operations for the FBI, CIA, NSA, and DIA while safeguarding multibillion-dollar infrastructure abroad, including critical energy systems in Dubai. His expertise spans cyber and AI/ML innovation, intelligence strategy, and mission continuity planning, with proven success guiding global teams in 20+ countries. In senior roles with Booz Allen Hamilton, General Dynamics, ManTech, and SOSi, Paul advanced national security priorities worldwide. Today, as Vice President for Business Development - Defense, he helps agencies design for uncertainty in the AI-quantum era while educating leaders on readiness over reaction.

**BYLINE
BIO**

30 words

PAUL D. REMPFER • STRATEGIC FORESIGHT FOR NATIONAL SECURITY

Over 25 years advancing global defense, intelligence, and cyber innovation, specializing in mission continuity, critical infrastructure protection, and strategic foresight for leaders and organizations worldwide.

SPEAKER
INTRODUCTION

PAUL D. REMPFER

STRATEGIC FORESIGHT FOR NATIONAL SECURITY

**DEFENSE & INTELLIGENCE STRATEGY • CYBER & AI/ML INNOVATION •
GLOBAL OPERATIONS LEADERSHIP • CRITICAL INFRASTRUCTURE PROTECTION**

Paul D. Rempfer isn't your typical strategist. With over 25 years leading high-stakes operations, he has directed missions for the FBI, CIA, NSA, and DIA, safeguarded multibillion-dollar energy systems powering millions in Dubai, and captured \$2.9B+ in competitive wins across defense and cyber domains.

He brings together on-the-ground operational expertise and future-focused foresight. Having advanced national security priorities in more than 20 countries, Paul helps leaders design for uncertainty, anticipate disruption, and prepare for the emerging technologies redefining defense. Fluent in Spanish and Russian, and holding a Top Secret/SCI clearance, he is a trusted operator, educator, and advisor for organizations navigating complexity at global scale.

WHAT MAKES PAUL STAND OUT?

PROVEN GROWTH LEADER Captured \$2.9B+ in competitive wins, including \$600M in a single year, advancing priorities across defense, intelligence, and cyber.

GLOBAL OPERATOR Directed critical infrastructure protection and intelligence operations in 20+ countries, from U.S. federal agencies to energy systems powering millions in Dubai.

MISSION-DRIVEN INNOVATOR Delivered advanced cyber, AI/ML, and national security solutions in high-threat, high-stakes environments.

TRUSTED STRATEGIC ADVISOR Counseled Cabinet officials, defense leaders, and investors on technology, growth, and national security resilience.

PAUL'S EXPERTISE

- Strategic Growth Leadership
- Global Operations & Mission Continuity
- Cyber and AI/ML Solutions
- Critical Infrastructure Protection
- Quantum & Future Tech Preparedness
- Executive-Level Client Engagement

Paul's commitment to mission success is grounded in a career spent preparing leaders and systems to withstand the unexpected—ensuring readiness, resilience, and results when the stakes are highest.

CERTIFICATIONS & AWARDS

GRADUATE CERTIFICATE Global Executive Leadership Program, Yale School of Management

NATIONAL SECURITY EXECUTIVE LEADERSHIP PROGRAM George Washington University

MASTER'S CERTIFICATE Project Management, The George Washington University

MASTER'S CERTIFICATE Program Management, Villanova University

FEDERAL CIO CERTIFICATE PROGRAM U.S. General Services Administration

**FEDERAL ACQUISITION CERTIFICATION FOR PROGRAM AND PROJECT MANAGERS
(FAC-P/PM)** Senior Level

INTELLIGENCE COMMUNITY OFFICER CERTIFICATION U.S. Intelligence Community

PROGRAM MANAGEMENT PROFESSIONAL CERTIFICATION Defense Acquisition University

INFORMATION OPERATIONS PLANNING CERTIFICATION Joint Forces Staff College

CERTIFIED PROFESSIONAL COACH (CPC) Institute for Professional Excellence in Coaching

SPEAKING EVENTS

GLOBAL CRITICAL INFRASTRUCTURE THREAT ENVIRONMENT

Shell Global Security Conference

SELECT CLIENTELE

US INTELLIGENCE COMMUNITY Cyber and Intelligence Operations

SHELL OIL Global Critical Infrastructure Protection

DUBAI HOLDINGS Critical Infrastructure Protection

STATE OF VIRGINIA Critical Infrastructure Protection

*"It is not the critic who counts ... The credit belongs
to the man who is actually in the arena."*

— THEODORE ROOSEVELT