



NICK DUNN

**LEADING GROWTH.
DRIVING TRANSFORMATION.**

As a distinguished executive at the forefront of federal contracting, Nick Dunn stewards the professional and IT services sector of PCI Federal Services, a dynamic, tribally owned 8(a) enterprise providing best-in-class services to the U.S. Federal Government and Department of Defense. He also serves on the Board of SuprTEK, a recently integrated IT innovation firm that enhances PCI's DevSecOps and cybersecurity offerings. Under his leadership, these entities collaborate across mission-critical federal portfolios exceeding \$100 million—emphasizing strategic growth, service excellence, and operational innovation. This makes Mr. Dunn an exceptional authority on topics from tribal enterprise-driven federal growth to cybersecurity.

EXPERIENCE

CEO of PCI Government Services, PCI Technology, and Integrated Federal Solutions, leading a \$100M+ portfolio of prime federal contracts.

Board of Managers, SuprTEK, a leading DevSecOps and cybersecurity solutions firm.

Founder of Integrated Federal Solutions, scaled from solo startup to \$100M+ 8(a) prime contractor.

Deep federal domain expertise: DoD, DHS, intelligence, and civilian markets.

Former Army Contracts Legal Specialist and federal contracts consultant with a J.D. from The George Washington University Law School.

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**PRIMARY
BIO**

200 words

NICK DUNN • LEADING GROWTH. DRIVING TRANSFORMATION.

Nick Dunn is a seasoned federal contracting executive with over 18 years of experience delivering award-winning professional and IT services to U.S. government clients. He currently leads the professional and IT services sector of the PCI Federal enterprise and serves on the Board of Managers for SuprTEK, a leading cybersecurity and DevSecOps firm. He oversees strategic growth, innovation, and client delivery across a \$100M+ portfolio of prime federal contracts supporting mission-critical agencies, including the Department of Defense and Department of Homeland Security.

Previously, Nick founded Integrated Federal Solutions (IFS), growing it from a solo startup into a \$100M+ 8(a) prime contractor recognized for exceptional performance and rapid growth. He began his career as a Contracts Legal Specialist with the U.S. Army and later advised federal agencies on pricing, compliance, and risk.

Nick holds a J.D. from The George Washington University Law School, a B.S. in Finance from the University of Alabama, and maintains an active Top Secret security clearance.

**ABBREVIATED
BIO**

107 words

NICK DUNN • LEADING GROWTH. DRIVING TRANSFORMATION.

Nick Dunn is a federal contracting executive with over 18 years of experience delivering professional and IT services to U.S. government clients. He leads the PCI Federal enterprise's services sector and serves on the Board of Managers for SuprTEK, a top cybersecurity and DevSecOps firm. He oversees a \$100M+ portfolio supporting DoD, DHS, and other mission-critical agencies. Previously, he founded Integrated Federal Solutions, scaling it into a \$100M+ 8(a) prime contractor. Nick holds a J.D. from The George Washington University, a B.S. in Finance from the University of Alabama, and maintains an active Top Secret clearance.

**BYLINE
BIO**

30 words

NICK DUNN • LEADING GROWTH. DRIVING TRANSFORMATION.

Federal contracting executive leading \$100M+ portfolios at PCI and SuprTEK; founder of IFS; JD, GW Law; BS, Finance, Alabama; Top Secret clearance.

SPEAKER
INTRODUCTION

NICK DUNN

LEADING GROWTH • DRIVING TRANSFORMATION

Nick Dunn is a seasoned federal contracting executive with over 18 years of experience leading \$100M+ portfolios in professional and IT services. He heads the PCI Federal enterprise's services sector, serves on the Board of SuprTEK, and previously founded Integrated Federal Solutions. Nick holds a J.D. from GW Law, a B.S. in Finance, and maintains a Top Secret clearance.

WHAT MAKES NICK STAND OUT?

MISSION-FOCUSED LEADERSHIP I align business growth with national security and public sector priorities, ensuring every engagement drives measurable impact where it matters most.

PROVEN GROWTH BUILDER From startup founder to CEO of a \$100M+ enterprise, I have consistently scaled organizations while maintaining integrity, agility, and client trust.

INNOVATION AT SCALE I bring forward-looking strategies—AI, digital modernization, and organizational transformation—into complex federal environments to deliver results that endure.

NICK'S EXPERTISE

MISSION-DRIVEN LEADERSHIP Aligning vision, urgency, and outcomes.

FEDERAL GROWTH & STRATEGY Scaling high-value government contracts.

DIGITAL & AI TRANSFORMATION Driving innovation through data and insight.

PROGRAM & ACQUISITION MODERNIZATION Reshaping systems for measurable impact.

INNOVATION IN GOVERNMENT SERVICES Adapting solutions to mission priorities.

BUILDING HIGH-PERFORMANCE CULTURES Fostering trust, agility, and results.

CERTIFICATIONS & AWARDS

- Licensed to practice law in Virginia

PUBLISHED ARTICLES

- Accelerating Agentic AI Adoption in the Age of Low-Code AutomationText 2

SELECT CLIENTELE

- DoD
- Treasury
- HSS

“The secret of change is to focus all of your energy not on fighting the old, but on building the new.”